

INFORMATION REPORT

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COUNTRY Uruguay/Argentina/Poland

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SUBJECT Polish Commercial Negotiations in Uruguay and Argentina

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SUPPLEMENT TO REPORT NO.

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1. Kazimierz Korczynski, Second Secretary of the Polish Legation in Buenos Aires, is reported to be planning a trip to Uruguay soon to resume trade discussions on behalf of the Polish government, which still hopes to do some business with Uruguay. Korczynski, who is scheduled to leave Argentina by ship for Poland about 30 July, will make the trip to Uruguay prior to his departure.
2. Mauricio Mirabel, Montevideo representative of the Polish commercial firm RECOMIN, will assist Korczynski in his commercial negotiations in Uruguay.* Mirabel, who was in Buenos Aires the latter part of June to talk with RECOMIN directors Martin Raduj and Eduardo Paciorowski, returned to Montevideo on 29 June.
3. Oscar Gilinski, Lithuanian resident of Buenos Aires who was in close touch with Dr. Stanislaw Gal, chief of the Polish commercial mission, when the latter was in Buenos Aires, has reportedly offered to introduce Korczynski to the secretary of President Batlle Berres of Uruguay, Juan Carlos Schauricht. Gilinski has been trying to do business privately with the Uruguayans, claiming that he was authorized to do so by Dr. Gal. According to source, Gilinski and Gal have been communicating by telephone since the latter returned to Poland and any deals which Gilinski may succeed in negotiating will be for the personal gain of both men. RECOMIN directors in Argentina do not trust Gilinski.**
4. The Polish and other Soviet satellite diplomatic missions in Buenos Aires have been reported to be very pessimistic over the Anglo-Argentine trade agreement. They feel that as a result Argentine trade with Soviet satellite countries will be even more difficult in the future than it has been in the past. The Polish Legation has noted the following recent incidents which are indicative of the policy which the Argentine government is adopting:
 - a. IAPI, Argentine government purchasing agency, recently refused to sell Poland 3,000 tons of tallow. Officials of IAPI have become very cool in their treatment of Polish representatives.
 - b. The Argentine government has not yet signed a contract for Polish coal despite the fact that the purchase of Polish coal was provided for in the Argentine-Polish commercial agreement.

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Gilinskis makes frequent trips between Buenos Aires, where he lives at the Plaza Hotel, and Montevideo, where he maintains a luxurious apartment. He was recently proposed for membership in the Jockey Club in Montevideo by the fiscal prosecuting attorney Vicente Mora Rodriguez, and by the Presidential Secretary, Juan Carlos Schauricht. Gilinskis is a close personal friend of the Polish Minister in Argentina, Stefan Skumowski. According to source Gilinskis is not a Communist, although he is not friendly toward the United States or England. A Lithuanian by birth, Gilinskis was in London when Lithuania was occupied by the Nazis, at which time his family was exterminated. He was a very rich man then, engaged in the importing and exporting of wood. As a result, he had funds in all parts of the world.

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has stated that Gilinskis is connected with a small firm in Argentina known as the Inter-American Trading Corporation which is capitalized at only 50,000 pesos but appears to handle large business dealings. Also connected with this firm is an Austrian Jew named Leo Hirsch who was interned by the British in Trinidad during the war and later transported to England, where he was held for the duration.

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